

# President's report 2022

The growth of the club has been fantastic over the last 4 years since juniors were introduced, last year saw our biggest membership yet with just over 400 members, 23 teams & miniroos catering for players from 5 to 60. We have great sponsors who help to keep the club financial, coaches that work tirelessly with our young players & facilities that are getting better by the year and a small but hardworking committee that keeps this all going.

We also had our first new summer comp that brought in another 55 teams to play throughout the summer.

The club is financially in a good position, but we are at a crossroads & a critical point in our history.

This year being our 25th anniversary things must change if we are to keep this all moving forward.

The committee have put in a lot of hours to design a strategic plan for the short-term future of the club, but we cannot do it alone, we need our membership to be more involved to assist with running this club & to keep taking it forward.

Without members standing up & taking on these new rolls we will stagnate & roll backwards as it will be impossible to sustain our current size with the amount of people currently running the club.

So as much as this year's president report is a celebration of the clubs' achievements it is also a warning to our future.

Get involved, play a part in shaping the club, and enjoy the smiles on the kids' faces that get the opportunity to play here, it really is very satisfying.

In closing I would like to thank all the current committee for the work they do at the club, special thanks go to Tony Stewart our junior coordinator & our main conduit for contact for most parents without whom we would not function, and lastly everyone that has come along today that cares about the club.

Nigel Sayers  
President



## Treasurers Report

### Annual General Meeting – 6 February 2022

The club commenced 2021 with a cash balance of **\$61,840.60** in the ANZ account which was a healthy position coming off the COVID interrupted 2020 year and we ended 2021 with a closing balance of **\$58,962.88** which represented a net operating loss of **-\$3,130.71**.

The Committee considers this to be a strong result, with continued impacts and uncertainties related to the COVID pandemic, a freeze on any player registration fees from 2020 and increased expenditure through the new Tompkins Park Association membership which increased our cost base.

For the first time ever, the Committee tracked our income and expenditure in a much more detailed way, to enable analysis across age groups to ensure that the fees we charge are commensurate with the service and product that is provided. Whilst there is still work to be done to ensure that our analysis is 100% accurate for 2022, the Committee is in a fantastic position to ensure our fee settings and income and expenditure is in sync for 2022.

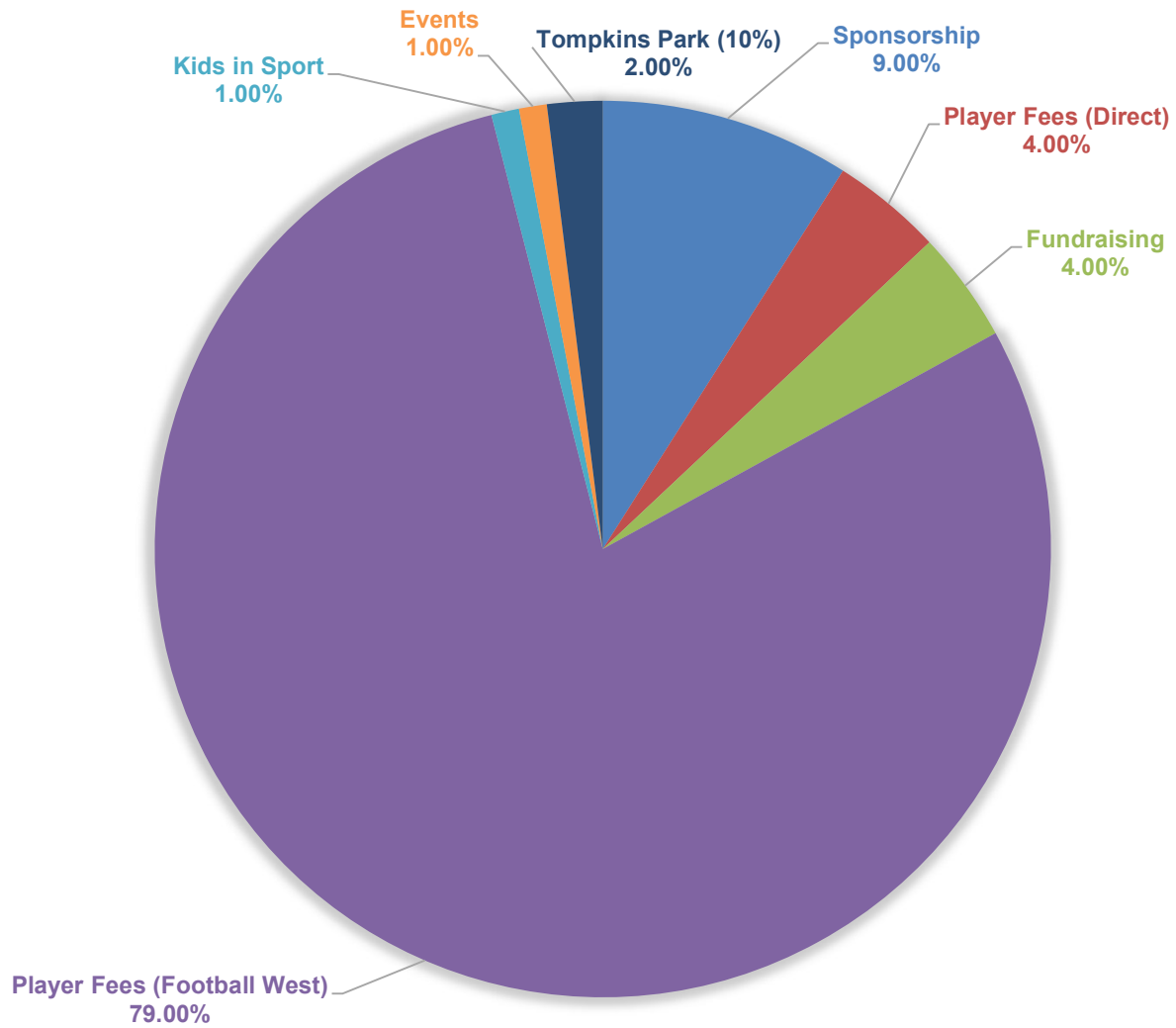
Our income reached **\$162,264.37** for the calendar year with our primary sources of income player registration fees as expected at **83%** of our total revenue. Sponsorship continues to be a much-needed source of additional revenue at **9%** of our total revenue, or **\$14,500** in dollar terms. This vital sponsorship enables the Committee to keep fees lower for our members and continue to invest in equipment for our players.

Our expenditure came in at **\$165,395.08** for the year with the purchase of new and replacement equipment, kit and merchandise our biggest expense at **36%** of the total expenditure (**\$59,754.27**). Other large expenses include compulsory payments to Football West for player registrations and levies at **29%** (**\$48,718**), costs of coaching at **9%** (**\$14,225**) and council fees related to ground usage and lighting at **6%** (**\$10,323**).

With Football West fees and levies going up by **3%**, and a small operating loss for 2021, it is recommended that fees charged to our members increase accordingly after 2 years of no changes to ensure the club remains on a strong financial footing in years to come, and ensure we are well positioned with the ongoing redevelopment of Tompkins Park and the foreshore precinct.

It is therefore envisaged that our 2022 budget will look similar to 2021, with no major capital expenses required, and an aim to record a small surplus by the end of the 2022 year.

# INCOME



# EXPENSES

